

المعهد الهندي للإدارة أحمد آباد
دبي

INDIAN INSTITUTE of MANAGEMENT AHMEDABAD
Dubai



विद्याविनियोगादिकासः



RECRUITER HANDBOOK

One-year MBA (Class of 2026)

Programme is accredited by the







Prof Bharat Bhasker

Director

“After passing through the acclaimed academic rigour of IIMA, the graduates of our MBA-PGPX from Dubai Campus are not just successful professionals; they are business leaders who are ready to create impact across diverse roles and industries.”

IIM Ahmedabad has a legacy of over sixty years of making a difference in management education and research. Consistently ranked as the top management institute in India, it has built a strong reputation for academic excellence. The launch of the Institute's first international campus in Dubai marked a significant step in expanding IIMA's global presence and deepening its impact in management education worldwide. With a strong alumni network across the UAE and the Middle East, IIMA already shares an enduring connection with the region.

Dubai has emerged as a hub for innovation, investment, and entrepreneurship, and we wanted to contribute to this futuristic growth story by making our globally-renowned academic programmes available to a diverse group of aspiring leaders in the Middle East and surrounding regions.

IIMA strongly focuses on a learning environment that fosters critical thinking and responsible leadership, facilitated by world-class faculty members. The One Year MBA (MBA-PGPX) programme at IIMA Dubai is designed to equip ambitious professionals with cutting-edge business insights and region-specific perspectives to navigate global market challenges and prepare them for C-suite leadership. As they step into the next phase of their professional journeys, we are confident that they will add great value to their organisations and industries.



Prof Sunil Sharma

Dean

“ *The one-year MBA program offered by the IIMA Dubai campus brings the best of Indian management education to the region.* ”

IIM Ahmedabad campus in Dubai represents the joint commitment and vision of the Governments of Dubai and India to expand access to high-quality management education. Many Indian leaders heading global corporations often describe their management approach as rooted in disciplined hard work, a philosophy of taking people along, a vision of growth, and a mindset shaped by wisdom. The one-year MBA program offered by the IIMA Dubai campus brings the best of Indian management education to the region.

Our admission and learning processes mirror those of the India campus. Admissions are conducted through standard tests like the GMAT and GRE. Students learn core fundamentals of management from 100+ faculty from IIMA through case-based pedagogy focused on problem-solving. Through weekly engagement with industry leaders, including IIMA alums and entrepreneurs, students develop a contemporary and practical perspective. Within the classroom, structured debates foster critical thinking and cultivate a culture of openness and humility.

I am very confident that our MBA students graduating in 2026 from IIMA Dubai Campus will soon carry forward the proud legacy of Indian leaders and alumni who have contributed significantly to this region's prosperity and growth.



Prof Viswanath Pingali

Chairperson, Placements

“ We invite recruiters across the GCC region to partner with IIMA Dubai to access high-calibre leadership talent, collaborate on real business challenges, and build long-term organisational capability. ”

IIM Ahmedabad has taken a historic step toward becoming a truly global institution with the launch of its Dubai campus - a natural choice given the city's position as a leading international business hub. Widely recognised for excellence in management education and ranked 27th globally in the QS Business and Management Studies category, the institute is expanding its global footprint to support the evolving leadership needs of the GCC region.

The time-tested One-Year MBA program at the Ahmedabad campus, with nearly two decades of excellence, now extends its legacy to Dubai through its inaugural batch. The Dubai program is also aligned with the same academic rigour, case-based pedagogy, and application-driven learning model. Supported by deep industry engagement and a strong alumni network, the program aims to deliver a similarly transformative learning journey while developing future-ready leaders for the GCC business environment.

The inaugural cohort comprises 35 students selected through a rigorous admissions process. Participants bring strong academic credentials and significant work experience across sectors such as consulting, BFSI, technology, media and advertising, healthcare, and defence. Our students bring a unique blend of experience, insight, and adaptability, making them exceptional candidates for leadership roles. We invite recruiters across the region to partner with us to access high-calibre leadership talent, collaborate on real business challenges, and build long-term organisational capability.



Prof Aditya Christopher Moses

Chairperson, PGPX, Dubai

“As our founding batch, they embody a distinctive “pioneer’s mindset”-agile, risk-aware, and deeply driven. Their global perspective is further strengthened through international immersions at ESADE in Spain”

I invite you to engage with a cohort defined by agility, experience, and rigorous academic grounding: the One Year MBA class at IIMA Dubai. We select fewer than 3% of applicants, resulting in a class with an average GMAT score of more than 680 and an average GRE score exceeding 320. At IIMA, however, we do not filter solely for intellect—we cultivate resilience. This cohort brings an average of 7.6 years of professional experience, effectively bridging the gap between deep technical expertise and executive leadership.

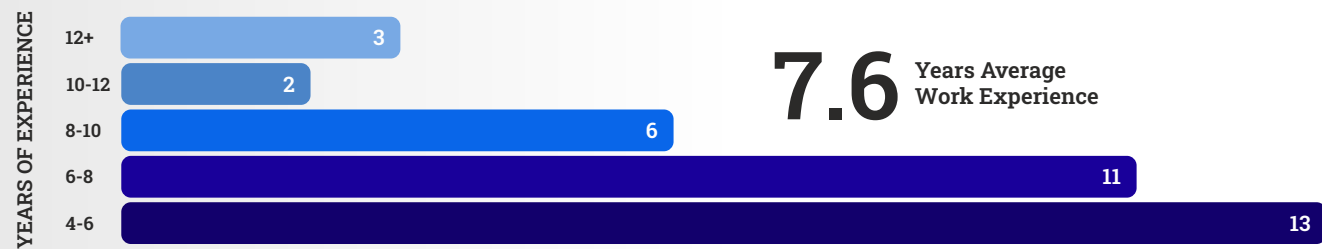
As our founding batch, they embody a distinctive “pioneer’s mindset”—agile, risk-aware, and deeply driven. Their global perspective is further strengthened through international immersions at ESADE in Spain, where they engage with diverse markets and business contexts. This exposure enables them to operate confidently at the intersection of established business principles and global best practices.

Coming from diverse backgrounds and industries—including consulting, technology, energy, retail, and defence—this cohort demonstrates true “Day One readiness.” They combine the strategic foresight of seasoned executives with the operational hunger of entrepreneurs. I am confident that within this group, you will find the leadership talent required to drive your organisation’s future growth. We look forward to welcoming you.

Cohort Overview

One-year MBA (Class of 2026)

WORK EXPERIENCE



37%
Students with work experience across MENA, the EU and the US

23%
Women Representation in the Cohort

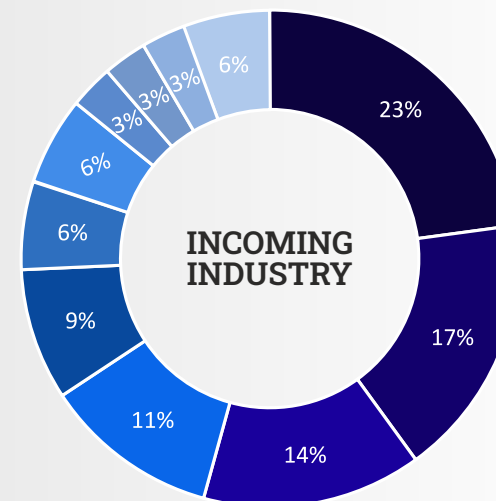
29%
Students from UPenn, Carnegie, NUS, IIT and CA/ACCA

321
Average GRE
688
Average GMAT

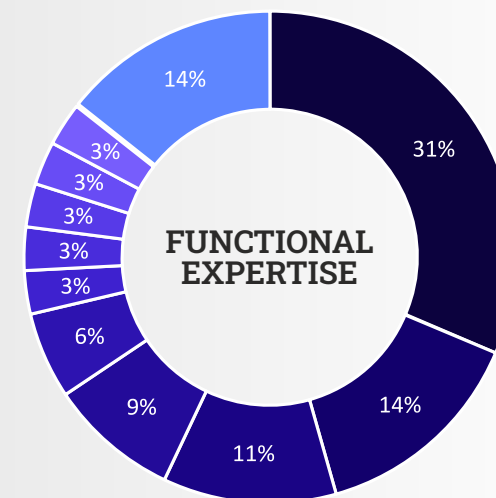
3 Ranked globally in Career Progression by Financial Times (2026)

27 Ranked in the Financial Times Global MBA Ranking (2026)

21 Ranked in QS World University Rankings (2026) for Business & Management Studies



- Consulting
- Manufacturing & Engineering
- BFSI
- IT & ITeS
- Retail & Ecommerce
- Healthcare
- Defence & Security
- Infrastructure & Construction
- Telecom
- Energy & Utilities
- Others (Media & Advertising, Fitness)



- Consulting
- Tech, IT & Product
- Finance & Investments
- Operations & Supply Chain
- General Management
- Sales & Marketing
- Engineering & Manufacturing
- Account Management & BFSI
- Project/Program Management
- Entrepreneurs
- Others (BD, Healthcare, Creative, etc.)

Student Profiles





**ADIT
ARORA**

Sector: Pharma & Healthcare
Functions: Medicine, Diagnostics and Surgery
Work Experience (years): 10
Education: MBBS; MD

Healthcare Operations and Strategy professional with frontline experience in public and private health systems across the GCC and India. Combines formal training in strategy, operations, and organizational leadership with hands-on clinical leadership in complex, high-acuity hospital environments. Demonstrated experience in cross-functional coordination, high-risk operational oversight, and structured decision-making under pressure. Brings a system-wide perspective on healthcare delivery, patient safety, and care pathways, with a strong interest in healthcare strategy, pharma and med-tech operations, and consulting roles supporting growth, efficiency, and quality improvement in regional healthcare systems.



**AKANKSHA
ARORA**

Sector: FMCG & E-commerce, Telecom, Social Impact
Functions: Corporate & Business Development, Sales & Marketing, Human Resources & Human Capital
Work Experience (years): 6.4
Education: Bachelor of Science

Purpose-driven transformation leader with over six years' experience in driving business expansion, organisational design, and sustainability-led growth within complex, multi-stakeholder environments. Demonstrates a proven track record of doubling client portfolio value by translating enterprise strategy into effective execution, seamlessly aligning commercial priorities with investment in human capital to deliver tangible bottom-line results. A trusted adviser to senior leadership, adept at harmonising people, processes, and performance with long-term strategic transformation objectives.



**AMBER
JAIN**

Sector: BFSI
Functions: Strategy & Consulting, Corporate & Business Development, Investment / Mergers & Acquisitions, Credit & Lending
Work Experience (years): 5.7
Education: Chartered Accountant (CA); Bachelor of Law (LLB); Bachelor of Commerce; PG Diploma in Investment & Financial Analysis

Strategy and finance professional with a track record of deploying and structuring capital to enable growth across cross-border environments. Experience in originating and executing structured transactions for multinational corporations, large enterprises, and high-growth new-age businesses. Hands-on experience across diverse industries and international markets, including emerging and new-economy sectors, with end-to-end ownership of deal evaluation, structuring, and execution across a portfolio exceeding USD 250M. Dual-qualified Chartered Accountant (CA) and law graduate (LLB) with expertise in evaluating business models and supporting investment and capital allocation decisions through financial, commercial, and risk analysis. Recognised for driving high-impact outcomes through complex transactions and rigorous problem-solving, while working closely with C-suite stakeholders to deliver actionable insights.



**AMIT
SHARMA**

Sector: Defence, Technology, Manufacturing & Engineering, IT Products & Services
Functions: Operations & Supply Chain, Project & Program Management, General Management & Leadership, IT & Systems Management
Work Experience (years): 21
Education: Bachelor of Engineering

Operations and technology leader with 20+ years of delivering mission-critical results in defence logistics and MRO domain. Orchestrated digital-first turnaround of legacy MRO operations for asset-lifecycle management, achieving 97% readiness rates, 75% downtime reduction, logistics optimization, and supply chain efficiency gains through predictive analytics and process innovation. Led PMO functions for Indian Army's largest Enterprise Asset Management project: \$120M+ pan-India ERP implementation. Spearheaded cross-functional teams of 650+, aligning diverse stakeholders (military, government, vendors) and ensuring user-centricity to consistently deliver complex projects on-time and on-budget. Combining deep operational expertise with strategic execution capabilities by leveraging MBA to solve high-impact challenges in tech, aviation, logistics, and infrastructure for commercial enterprises.



**ASHUTOSH
SINHA**

Sector: Consulting, BFSI, IT Products & Services, Technology
Functions: Strategy & Consulting, Operations & Supply Chain, Investments/ Mergers and Acquisitions, General Management & Leadership
Work Experience (years): 7.5
Education: Bachelor of Technology

An operator turned venture capitalist with 7+ years of experience at the intersection of Mobility, Consumer Tech and AI. High-growth operating roles in India with Uber, Ola Electric and Rapido to AI venture investing in the US and corporate development in the MENA region. Driven by first-principles thinking, excels at deconstructing complex challenges through strategic problem-solving, operational excellence and value chain optimization. He leverages cross-functional alignment to lead high-growth transformations and vertical integration for technology-led enterprises. A versatile strategist, he is specialized in navigating global capital restructuring and market-entry blueprints, acting as a trusted advisor to senior stakeholders to deliver data-backed results in fast-changing international markets.



**ASHUTOSH
THAPLIYAL**

Sector: Defence, Logistics, Government, Aviation & Aerospace
Functions: General Management & Leadership, Strategy & Consulting, Project & Programme Management, Operations & Supply Chain
Work Experience (years): 21
Education: M.Sc(Defence & Strategic Studies)

Senior strategy executive and transformation architect with 20+ years of P&L accountable leadership across defence, government, and multinational institutions, where complexity is structural, failure is not an option, and outcomes are measured in lives as well as financials. Proven redesigner of operating models at scale: from a 90,000-person logistics transformation unlocking \$1M in working capital and cutting procurement cycles by 40%, to building sovereign-grade supply chain infrastructure from zero in an active conflict zone under UN Security Council mandate. Brings rare dual capability, board-level advisory across the Governor's office, UN peacekeeping command, and tri-services MoD combined with hands-on execution discipline that converts complex mandates into measurable, lasting impact. Delivered 20%+ OTIF improvement, strengthened financial governance, and advanced sustainability-linked initiatives aligned with regional growth priorities.



**AYUSH
CHAWLA**

Sector: Consulting, Government, Social Impact
Functions: Strategy & Consulting, General Management & Leadership, Corporate & Business Development, Sales & Marketing
Work Experience (years): 6.8
Education: Bachelor of Arts in Business Economics (Hons)

Strategy professional with six plus years of corporate and three years of volunteering experience, in analyzing outcomes at the intersections of climate, education, health, and gender. Specialized in scaling organizations by driving "zero-to-one" growth and accelerating "one-to-ten" transitions through strategic planning, business optimization, and functional capability building. Collaborated effectively with businesses, government, and civil society. Consistently recognized for excellence, earning five fast-track promotions and maintaining outstanding performance ratings.



**ISHAAN
EASOW**

Sector: Real Estate & Infrastructure, Supply Chain & Operations, Manufacturing & Engineering
Functions: Corporate & Business Development, Operations & Supply Chain, Project & Program Management, General Management & Leadership
Work Experience (years): 8.1
Education: Bachelor of Engineering

Strategic business and transformation professional with extensive experience delivering complex, high-value programmes across infrastructure, real estate, and large-scale construction projects exceeding USD 800M. Played a key role in securing over USD 510M in project wins by leading pre-award strategy, competitive bids, and cross-functional programme delivery, including marquee projects such as India's New Parliament Building. This impact has been recognised by a Government of India commendation, accelerated career progression through an out-of-turn promotion, and selection into organisation's fast-track leadership program. Known for translating complex challenges into practical solutions, aligning senior stakeholders, and leading high-performing teams across domestic and international engagements. Passionate about leveraging innovative delivery models and transformation approaches to solve complex business challenges and drive sustainable value.



**MANINDAR
SINGH
SODHI**

Sector: BFSI, Government

Functions: Credit & Lending ; Risk Management; Corporate & Business development, Others (Portfolio management)

Work Experience (years): 11.4

Education: B.E , MSc (Management)

Senior credit and risk leader managing a \$400M diversified asset book including real estate, infrastructure, and government-linked exposures. Owned end-to-end credit decision-making across origination, structuring, underwriting, and recovery. Drove portfolio growth of \$258M (175%) while strengthening asset quality, including ~50% NPA reduction through disciplined restructuring and recovery strategies. Proven experience in credit committee approvals, balancing growth with stringent risk controls in complex operating environments. Deep cross-functional expertise across credit strategy, risk governance, business development, and portfolio-level P&L accountability.



**NIMIT
NILESH**

Sector: BFSI, Retail, Manufacturing & Engineering

Functions: Strategy & Consulting; General Management & Leadership; Accounting & Auditing; Risk, Compliance & Governance

Work Experience (years): 9.6

Education: Bachelor of Science (Honours); Association of Chartered Certified Accountants (ACCA Member)

Dubai-based strategy and finance professional (ACCA, GMAT 750) with over nine years of progressive leadership across general management, commercial analysis, financial strategy and operations in the UAE. Track record of delivering structured, data-driven impact - leading a 20-member team, driving 15% revenue growth through customer-level profitability analysis, reducing gold manufacturing losses by 30%, and winning a company-wide innovation challenge. Brings a rare combination of financial rigour, hands-on operations experience, and multi-industry pattern recognition from auditing 100+ businesses across 10 sectors.



**PRANAV
PANDEY**

Sector: Manufacturing & Engineering, Supply Chain & Operations, Technology, Real Estate & Infrastructure

Functions: Strategy & Consulting, Operations & Supply Chain, Product Management, Investments/ Mergers and Acquisitions

Work Experience (years): 8.7

Education: Bachelor of Technology; MCIT

Impact-driven technology and business leader with 8+ years of experience in advanced manufacturing, product development, and supply chain management. Founded and scaled a deep-tech manufacturing venture to a \$750K valuation. Managed 2,000+ client inquiries and served as a vendor for 150+ B2B customers, providing product design, low-volume manufacturing, and sourcing of components from international suppliers. Delivered 25,000+ polymer and metal products and prototypes across the pharmaceutical, automotive, engineering, education, and healthcare sectors. Holds a Master's degree in Computer and Information Technology from the University of Pennsylvania, with electives in Artificial Intelligence and Big Data Analytics. Proven expertise in equity and grant fundraising, digital platform development, cross-functional leadership, and supply chain optimization.



**PRANAV
SETHI**

Sector: Consulting, IT Products & Services

Functions: Strategy & Consulting, Client & Customer Management, Human Resources & Human Capital

Work Experience (years): 6

Education: Bachelor of Technology

Strategy and operations professional with 6+ years of experience across one of the MBBs and a Big 4 firm, driving business growth through people strategy and data analytics. Architected workforce optimization solutions across professionals, designing supply-demand frameworks balancing project delivery with career progression. Led geo-staffing transformation achieving 60%+ compliance and sustainability impact through cross-functional execution. Built organizational capability via structured knowledge transfer and process design. Skilled in executive stakeholder management, translating complex analytics into actionable insights for senior leaders. Demonstrated expertise in strategy execution, change leadership, and organizational redesign, leveraging people-centric problem-solving to drive measurable business outcomes.



**PRANNOY
DHAKAD**

Sector: Technology, Pharma & Healthcare, FMCG & E-commerce, IT Products & Services
Functions: Program & Product Strategy, AI/ML & Data Science/Analytics, Software Engineering & IT Consulting, Stakeholder Management
Work Experience (years): 8.5
Education: Bachelor of Technology

Impact oriented technology leader across Healthcare & E-Commerce having spent 5 years in the Dubai ecosystem working at the intersection of AI/ML, technology & strategy execution. Proven track record of leveraging data science & design thinking combined with technical depth and strategic rigor to work with govt clients & CEO's office. Recognized for strong ownership to design and scale real-time solutions to drive cross-functional execution towards efficient data-driven business outcomes. Brings a global mindset having lived & worked across multiple cities growing up. Acted as Analytics POC managing a 10 year \$100M+ program directed by the Ministry of Health. Prior experience in working in R&D with TCS India to promote AI enablement for new clients. Engineer by qualification, tinkerer at heart and sports buff by night!



**PRASOON
BANSAL**

Sector: Aviation & Aerospace, IT Products & Services, Consulting, Technology
Functions: Product Management, Software Engineering, Analytics & Data Science, Client & Customer Management
Work Experience (years): 10
Education: Bachelor of Technology

Data and product specialist with experience in delivering enterprise platforms across multi-market environments, with strong exposure to the airline and travel domain in GCC and Europe. Proven track record of leading cross-functional teams and managing senior stakeholders across business, technology and commercial functions. Background includes engineering, quality leadership and product ownership roles, providing strong technical depth and execution rigor. Adept at translating complex, ambiguous requirements into scalable product strategies and measurable business outcomes.



**PRAVEENA
SUDHARSHAN**

Sector: Retail, FMCG & E-commerce, BFSI, Pharma & Healthcare
Functions: Product Management, Analytics & Data Science, IT & Systems Management
Work Experience (years): 8
Education: Bachelor of Technology

Product-centric analytics professional with eight years of experience driving measurable business impact across retail, technology, credit analytics, and healthcare domains. A strong track record of translating complex data ecosystems into scalable analytics and reporting solutions by partnering closely with product managers, engineers, and senior stakeholders. Delivered significant value through revenue protection via robust data validation frameworks, automation of large-scale data pipelines tracking thousands of product types globally, and mitigation of critical operational risks through business logic verification. Recognised for driving cross-functional alignment and influencing executive decision-making across product, engineering, and C-suite stakeholders.



**PRIYAL
CHATTERJEE**

Sector: Consulting, BFSI, Technology, Automotive & Mobility
Functions: Strategy & Consulting, IT & Systems Management, Risk, Compliance & Governance
Work Experience (years): 4.9
Education: CMA (Cost & Management Accountant), PGD in Banking & Finance, Bachelor of Commerce

Business Transformation Consultant specialized in turning fragmented finance processes into standardized, tech-driven systems across automotive, infrastructure, and luxury retail. Collaborated with client stakeholders and technical teams across Europe, US, and Asia - gathering, synthesizing, and operationalizing business requirements across 70+ global sites, improving forecast accuracy by \$41.2M. Led engagements spanning ERP implementations, process automation, internal control governance, and AI-enabled dashboards across Accenture and Forvia. Recognized by C-suite stakeholders for delivering clarity and impact at the intersection of digital transformation, operational strategy, and compliance.



**PRIYANSH
BHARDWAJ**

Sector: Consulting, Technology & Analytics, Pharma & Healthcare
Functions: Strategy & Consulting, Analytics & Data Science, Client & Customer Management, General Management & Leadership
Work Experience (years): 6.1
Education: Bachelor of Technology; PGD in Data Science

Consultant with 5+ years at ZS Associates, focused on pharma commercial strategy, post-acquisition integrations, and client delivery across the US and Asia. Led \$4M+ programs, drove \$2M+ account growth, and managed 15+ member cross-functional teams, with two fast-track promotions and consistent top-decile performance.

Prior experience at OYO, owning end-to-end market expansion across 10+ cities, from supply acquisition and partner negotiations to city-level growth targets in high-ambiguity, resource-constrained markets. Operate at the intersection of strategy and execution, with the instinct to both define the problem and see it through.



**RAJAT
MAHESHWARI**

Sector: Supply Chain & Operations, Energy & Utilities, Manufacturing & Engineering, IT Products & Services
Functions: Strategy & Consulting, Operations & Supply Chain, Product Management, General Management & Leadership
Work Experience (years): 5
Education: Bachelor of Technology

Strategy-Led Operations & Supply Chain professional with 5+ years of experience delivering \$5M+ in cost savings through strategic sourcing and operational efficiency across manufacturing, metals, energy and automotive sectors. Led high-impact initiatives at a high-growth MSME spanning procurement, logistics and digital transformation, driving cost optimization, sustainability and scalable operational performance. Collaborated closely with senior leadership on strategic sourcing, operational excellence and expansion initiatives with a strong focus on execution and cross-functional alignment. Proven track record in process improvement and delivering measurable business outcomes with exposure to Fortune 500 organizations. Brings international experience through an overseas supply chain internship in the Middle East with exposure across SAARC and Europe.



**RAMYA
JAYASEKARAN**

Sector: FMCG & E-commerce, Retail, Pharma & Healthcare, BFSI
Functions: Corporate & Business Development, Analytics & Data Science, General Management & Leadership
Work Experience (years): 8.9
Education: Bachelor of Technology; PGC in Business Analytics

Results-driven data and analytics professional with 8+ years of experience driving business intelligence, building data products, and facilitating data driven decision-making across global organizations. Proven track record in translating complex datasets into actionable insights, improving efficiency, and enabling leadership decisions in fast-paced, cross-functional environments. Adept at partnering with stakeholders across product, finance, and sales teams to deliver scalable, data-driven solutions. Brings a strong analytical mindset, structured problem-solving approach, and global exposure, with a keen interest in leveraging data to solve business challenges and drive sustainable impact.



**RAUNAQ
CHAMDIA**

Sector: Technology, BFSI, Consulting, IT Products & Services
Functions: Corporate & Business Development, Software Engineering, General Management & Leadership, Entrepreneurship
Work Experience (years): 5.1
Education: Bachelor of Science

IIMA MBA candidate with founder experience building AI-driven commodity trading systems and scalable analytics products. Applying structured investing approach and practical execution to transform market research, competitive insights, and unit economics into clear, decision-ready perspectives. Comfortable supporting sourcing and screening, due diligence, and portfolio problem-solving, with strong stakeholder communication across founders, operators, and advisors. Experienced in leading cross-functional teams and working with high ownership in fast-paced, rapidly changing environments.



**REVATI
BAJAJ**

Sector: Consulting, FMCG & E-Commerce, Media & Advertising
Functions: Strategy & Consulting, Sales & Marketing, Entrepreneurship & New Ventures
Work Experience (years): 5
Education: Bachelor of Commerce (Honors)

Business strategist with high-ownership experience spanning consulting, people strategy, and GTM across India and MENA. Track record of walking into whitespace and building: Launched a US-based skincare brand into the Indian market generating USD 100K+ in revenue, owned end-to-end solutioning and commercial pricing to secure a USD 360K transformation engagement for a Dubai-based luxury real estate developer, and built Grant Thornton's Leadership Development practice from the ground up. Currently working with the founding team of a European AI fashion content platform to shape GTM strategy for their UAE market entry.



**ROHAN
CHAUHAN**

Sector: Technology, FMCG & E-commerce
Functions: Software Engineering, Analytics & Data Science, IT & Systems Management
Work Experience (years): 5
Education: Bachelor of Technology

Impact-focused technology professional specializing in translating complex technology and AI capabilities into enterprise-wide strategy and measurable business outcomes. At Microsoft Azure, drove \$450M+ in revenue by identifying high-value opportunities across cloud infrastructure and built GenAI-powered developer tools, scaling adoption across 100+ engineers. Accelerated engineering velocity by 60% through intelligent observability and automation. At OYO, reduced hotel onboarding time from 4 hours to 30 minutes by deploying ML-powered automation, transforming operational workflows at scale across emerging markets. Track record of aligning cross-functional stakeholders across the US and Asia-Pacific around technology priorities - now focused on helping enterprises harness AI to drive step-change outcomes.



**RONAL
KHARA**

Sector: Consulting, Technology
Functions: Strategy & Consulting, Project & Program Management, Analytics & Data Science, IT & Systems Management
Work Experience (years): 5.5
Education: Bachelor of Technology

Strategy and transformation professional with over five years of experience driving digital transformation and operating model change through Cloud ERP enabled initiatives across the GCC, India and Europe. Has partnered closely with CXO stakeholders on organizational redesign, workforce strategy, and large-scale process optimization in complex, multi-business environments. Brings a structured, data-driven approach to problem solving, translating ambiguity into actionable decisions while balancing trade-offs across cost, risk, scalability, and long-term sustainability. With hands-on experience as a Oracle Cloud ERP consultant, Ronal has delivered enterprise-scale transformations spanning workforce design, governance, and technology platforms, enabling improved decision visibility and execution effectiveness at leadership levels.



**RYTHAM
GARG**

Sector: Consulting, IT Products & Services, Technology, Others
Functions: Strategy & Consulting, Product Management, Client & Customer Management, IT & Systems Management
Work Experience (years): 4.1
Education: Bachelor of Engineering

Digital transformation consultant delivering enterprise-scale technology solutions for Fortune 500 clients. Proven track record in leading cross-functional teams, executing conversational AI and customer engagement initiatives, and driving measurable operational and customer outcomes. Strong in stakeholder management, problem structuring, and translating complex business requirements into scalable, technology-enabled solutions through agile delivery.



**SARTHAK
BHANDARI**

Sector: BFSI, Consulting, Technology
Functions: Strategy & Consulting, Investments/ Mergers and Acquisitions, Entrepreneurship
Work Experience (years): 4
Education: Bachelor of Science

Strategic finance professional with experience working directly with CXO-level leadership, driving high-stakes, high-impact initiatives across diverse businesses. I have led complex, high-risk projects end-to-end – from market and financial analysis to board-ready decision support – often in ambiguous, time-sensitive environments. Skilled at financial modelling, valuation, and dissecting business models, I translate data into sharp, actionable insights for senior stakeholders. Known for structured thinking, problem-solving, and stakeholder management, I thrive at the intersection of strategy, finance, and execution, helping leadership make confident, high-conviction, data-backed bets.



**SARTHAK
GOEL**

Sector: BFSI, Consulting, IT Products & Services, Technology
Functions: Investments / Mergers and Acquisitions, Strategy & Consulting, Product Management, General Management & Leadership
Work Experience (years): 7.3
Education: Bachelor of Technology

Founder-operator and SEBI-certified AIF Fund Manager (Cat I & II) with direct exposure to private markets and venture investing. Venture Partner (carry holder) at a US venture fund; advisor to a family office across private deals. Built fund analytics for a private markets platform, interfacing with LPs and GPs. Founded and exited a YC-backed AI infrastructure company through an all-cash acquisition (EBITDA-positive, enterprise clients). Led digital lending at a listed NBFC subsidiary – owned product P&L and presented to board; supported \$50M+ fundraising process. Proven ability to define product strategy, lead cross-functional teams across product, engineering, compliance, and ship regulated products end-to-end. Tech enthusiast (CS) who leverages AI to build data workflows and applications (5,000+ users).



**SASHIDHAR
BALAJAPALLI**

Sector: Manufacturing & Engineering, Energy & Utilities
Functions: Operations & Supply Chain, Project & Program Management, General Management & Leadership, Risk, Compliance & Governance
Work Experience (years): 12.3
Education: Bachelor of Engineering; MSc

Operations Leader with experience across manufacturing and energy environments in India and Asia Pacific. Led expansion into diverse segments, including Fortune 1000 clients, through new product development. Proven ability to align operations and supply chain with business strategy, lead cross-functional teams, and deliver measurable outcomes through lean systems, automation, and change management.



**SUKREETI
SEHWAT**

Sector: Consulting, IT Products & Services, Technology
Functions: Strategy & Consulting, Analytics & Data Science, Project & Program Management, IT & Systems Management
Work Experience (years): 8.5
Education: Bachelor of Technology, MS

With international experience across technology, consulting and program management, and a Master's in Robotics from the University of Pennsylvania, I work at the intersection of technology, strategy and execution. 6+ years in client facing roles across IT and consulting; managing complex hardware, software and digital transformation initiatives. Extensive experience working with global, cross-functional teams across the US, Europe and APAC regions, I focus on translating technical complexity into clear business outcomes. My strength lies in connecting people, technology, and strategy through structured thinking, global perspective and execution-driven problem solving.



**TANMAY
VAYUVEGULA**

Sector: Energy & Utilities, Real Estate & Infrastructure, Government
Functions: Accounting & Auditing, Investments/ Mergers and Acquisitions, General Management & Leadership, Entrepreneurship
Work Experience (years): 6.5
Education: Bachelor of Science

Business leader with 6+ years in general management in oil and gas consultancy and infrastructure services. Background in finance and accounting, with experience in real estate and financial securities investing. Domains: business development, financial analytics, strategic planning, project management, and investment analysis. Outside of work: golfer, diver, with a commitment to philanthropy and marine conservation



**TIYASA
SAHA**

Sector: IT Products & Services, BFSI, Consulting, Technology
Functions: Product Management, Consulting, Project and Program Management, IT and Systems Management
Work Experience (years): 8
Education: Bachelor of Technology; MBA; eMDP

Product-oriented professional with experience in building and commercializing AI-driven solutions across banking, payments, tourism, and digital platforms in GCC, Europe, and Africa. Proven ability to translate customer problems into scalable product propositions, define solution roadmaps, and drive adoption through data-backed personalization, GTM strategy, and pricing. Proficient in working cross-functionally with engineering, data science, sales, and leadership to deliver measurable impact on engagement, conversion, and revenue. Brings a strong blend of customer-first thinking, analytics-driven decision-making, and entrepreneurial execution to build high-engagement, scalable products.



**TUSHAR
MEHRA**

Sector: Media & Advertising, Others
Functions: Project & Program Management, Client & Customer Management, Design & Creative, Media & Advertising
Work Experience (years): 9+
Education: Bachelor of Arts; PGD in Advertising and Public Relations

Senior Creative Director with experience in brand building across fashion, financial services, technology and more. Work spans multi-million pan-India ATL campaigns, digital content platforms, B2B communications, and ground-up brand identity creation and consolidation. With a focus on translating consumer insight into communication that works across audiences, channels, and formats. Looking to take that thinking upstream - from the campaign brief to the business problems behind it.



**VIBHA
SHARMA**

Sector: Consulting, BFSI
Functions: Strategy & Consulting, Accounting & Auditing, Investments/ Mergers and Acquisitions, General Management & Leadership
Work Experience (years): 7
Education: Bachelor of Commerce; MCom; CA

Strategic professional and Chartered Accountant with 7+ years of experience across consulting, transaction advisory, and organizational transformation. Led multi-million-dollar-plus value creation, post-merger integration, large-scale digital and ERP transformation programs across education, manufacturing, logistics and shipping. Former core member of Deloitte South Asia's Mental Health Strategy team, responsible for building firm-wide mental health and DEI strategies impacting 35,000+ professionals. Partnered with senior leadership and marquee clients across Southeast Asia to deliver data-driven insights, scalable operating models, and measurable business outcomes. Belief that empathy sits at the core of effective leadership shapes a people-first approach to solving complex business challenges. Outside of work, enjoy exploring psychology and leadership behaviour, discovering new books and series, and following stories about space and human curiosity.



**VIBHAV
NADKARNI**

Sector: Energy & Utilities, Supply Chain & Operations
Functions: General Management & Leadership, Sales & Marketing, Operations & Supply Chain, Analytics & Data Science
Work Experience (years): 8.2
Education: Bachelor of Technology

Strategy oriented business leader, with global corporate experience across supply chain, business development, market research and financial planning. Proven track record in managing \$20B+ in product flows and delivering multi-million-dollar operational (\$40M+), commercial (\$7M+) and digital (\$15M+) process improvements & savings, with measurable business results. Experienced in demand forecasting, S&OP, key account management, pricing & margin analytics, process transformation, and data-driven decision making. Passionate about leading high-performing global cross-functional teams and building capabilities with a focus on scaling impact and enabling sustainable growth



**VISHNU
CB**

Sector: Health & Wellness, Sports, Social Impact, Education & Edtech
Functions: Corporate & Business Development, Human Resources & Human Capital, General Management & Leadership, Strategy
Work Experience (years): 9.2
Education: Bachelor of Technology

Recognized by Acumen Angels (New York) for innovation, thrives at the intersection of strategy and execution within high-growth, uncertain environments. As an entrepreneur, spearheaded cross-functional initiatives and balanced diverse stakeholder interests, scaling a health and wellness venture to achieve 10x user growth and more than \$170K in revenue, while serving 500+ clients through global expansion and operational transformation. Driven to solve complex business challenges and deliver sustainable growth for organizations.



**NAVANEETH
REDDY**

Sector: Consulting, Social Impact, Technology, FMCG & E-commerce
Functions: Strategy & Consulting, Client & Customer Management, General Management & Leadership, Entrepreneurship
Work Experience (years): 4
Education: Bachelor of Technology; MS

IIT Kharagpur graduate with a background in strategy consulting, operations, social impact, and political advisory. As an entrepreneur, led large-scale transformation initiatives for public and private sector clients, managing 500+ member cross-functional teams. Navigated complex, multi-stakeholder environments, working with one of India's largest dairy cooperatives, transforming social impact organisations, engaging senior civil servants, and advising major political parties. Executed data-driven strategies across digital transformation, P&L optimisation, market expansion, and campaign design, delivering consistent, high-impact outcomes, including 100% success rate in political campaigns



Contact Us

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