



Pranav Sethi

E-Mail: dx25pranavs@iima.ac.in **Mobile:** +971 525461171 **LinkedIn:** [Pranav Sethi | LinkedIn](#)

Summary

Operations Strategy & Analytics professional with 6+ years driving organizational effectiveness, capacity planning, and operational transformation across leading consulting and technology organizations. Proven success in predictive modeling, C-suite-led deployment strategies, and cross-functional process redesigns that improved P&L performance. Recognized for top-tier performance with a fast-track promotion and “Very Good–High” rating.

Professional Experience

Specialist | The Boston Consulting Group

Jan’24–Sep’25

- Led a strategic cost-efficiency and sustainability initiative in collaboration with C-suite and Partner teams; drove 60%+ deployment compliance in the first cycle, reducing annual travel costs by \$50K+ and cutting the firm's carbon footprint through location-optimized resource allocation.
- Directed the cross-functional integration of two standalone business units into a centralized operations function; accelerated the integration timeline by 3–4 months and eliminated ~200 hours of duplicate work through workflow redesign and standardization.
- Developed predictive supply-demand model for BCG's quarterly cycles using historical data, enabling leadership to match 80–150 available consultants to 100–150 open roles while maintaining reduced bench through 1–2-week deployments.
- Improved firm-wide utilization and billability from 65% to 70%+ for 100–120 senior associates, driving \$200K+ in incremental revenue through data-backed deployment optimization and operational dashboards.

Associate | The Boston Consulting Group

Jan’23–Dec’24

- Managed strategic staffing for 200+ consulting professionals across four practice areas (Finance, Industrial Goods, Social Impact, Public Sector), optimizing 500+ annual project deployments through skill-case budget matching, demand forecasting, and practice-area alignment.
- Partnered with 10 senior leaders (MDs, Partners, Project Leaders) to orchestrate quarterly career development boards for 40–50 consultants per session, aligning project outcomes with business needs.
- Managed and upskilled a 10-member operations team on expanded capacity planning and performance tracking frameworks, strengthening internal execution capabilities.
- Conducted weekly strategic alignment discussions with ~20 consultants to map project allocations against individual capabilities and business demand, improving retention and overall project fit.

Senior Associate | KPMG Global Services

Jun’22 – Jan’23

- Executed global demand-supply management and capacity planning initiatives, achieving optimal workforce utilization (75%+).
- Engineered weekly dashboards for forecasting and variance tracking, enhancing deployment accuracy by 15%.
- Streamlined operational processes by training 100+ new hires on proprietary resource management platforms (Launchpad, SmartConnect), reducing onboarding cycle time by 20%.

Senior Associate | Wipro Ltd.

Aug’19 – May’22

- Partnered with Directors and Project Leaders to execute workforce capacity planning across six manufacturing accounts (Schneider, UTC, Volkswagen, Otis, GE, Corning), fulfilled 500+ requirements annually through internal restructuring, contract negotiations & external sourcing.
- Fostered strategic partnerships with 25+ senior stakeholders (Account Heads, Delivery Managers), to drive cross-functional collaboration, enabling 15% account growth.
- Reduced the operational fulfilment cycle time by 25% through weekly delivery coordination, stakeholder communication, and process bottlenecks identification.
- Optimized workforce deployment from a 500+ resource pool utilizing skill-gap analytics ($\geq 75\%$ fit threshold), improving placement quality and operational efficiency by 30%.

Education

One year MBA – Indian Institute of Management, Ahmedabad | Dubai

2025 – 2026

Bachelor of Technology, Electrical & Electronics Engineering – Vellore Institute of Technology

2015 – 2019

Extra-Curriculars & Accomplishments

- Vice Recruitment Secretary for the Placement Committee, IIM Ahmedabad (Dubai): Leading end-to-end profile development and placement activities for a batch of 35 MBA students, driving strong recruiter engagement and placement outcomes.
- People’s Choice Award Winner – BCG India HR Awards 2024: Recognized for exceptional collaboration and inclusion efforts at The Boston Consulting Group, going above and beyond to support employee integration and volunteer initiatives.
- Team Leader at U&I, NGO- Progressed from volunteer to leader by building a 15-member team and mentoring children across two orphanage centres in foundational English and Mathematics.
- Vice President at Indian Society for Technical Education, VIT Vellore: Managed a 30-member committee to organize large-scale cultural and technical events including robotics competitions, hackathons, and creative showcases.
- Student Organizer at Riviera Cultural Fest, VIT Vellore: Managed on-stage and off-stage artist coordination for Asia’s third-largest college cultural festival, ensuring seamless event execution and artist experience.